

OCT 03 2012

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT		1. CONTRACT ID CODE	PAGE OF PAGES 1 11
2. AMENDMENT/MODIFICATION NO. P00011	3. EFFECTIVE DATE 10/03/2012	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (If applicable)
6. ISSUED BY DLA TROOP SUPPORT DIRECTORATE OF SUBSISTENCE BLDG #6 700 ROBBINS AVENUE PHILADELPHIA, PA 19111-5096 POC: GREGORY PATRONE/FTAF/216 737 7440	7. ADMINISTERED BY (If other than Item 6) SAME AS BLOCK 6		
8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code) COASTAL PACIFIC FOOD DISTRIBUTORS 1015 PERFORMANCE DRIVE STOCKTON, CA 95206		<input checked="" type="checkbox"/> 9A. AMENDMENT OF SOLICITATION NO.	<input type="checkbox"/> 9B. DATED (SEE ITEM 11)
CODE 01AH6 FACILITY CODE		<input checked="" type="checkbox"/> 10A. MODIFICATION OF CONTRACT/ORDER NO. SPM300-11-D-3434	<input checked="" type="checkbox"/> 10B. DATED (SEE ITEM 13) 12/14/2010

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of offers is extended, is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:
 (a) By completing items 6 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment your desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

13. THIS ITEM ONLY APPLIES TO MODIFICATION OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

CHECK ONE	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
<input type="checkbox"/>	
<input type="checkbox"/>	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.10X(b).
<input checked="" type="checkbox"/>	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: ADDENDUM TO FAR 52.212-4 (C)
<input type="checkbox"/>	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor is not, is required to sign this document and return 1 copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

REQUIREMENT FOR: Full Food Line Distribution for Japan, Singapore, Diego Garcia

PLEASE NOTE: THIS MODIFICATION PERTAINS TO TWO (2) SEPARATE ACTIONS WHICH ARE PROVIDED IN DETAIL ON THE FOLLOW-ON PAGES.

ALL OTHER TERMS AND CONDITIONS REGARDING THIS CONTRACT REMAIN UNCHANGED.

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

16A. NAME AND TITLE OF SIGNER (Type or print) Brian Murdoch General Mgr-PV	18A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print) TIMOTHY B. DLUGOKECKI CONTRACTING OFFICER
15B. CONTRACTOR/OFFEROR Brian Murdoch (Signature of person authorized to sign)	16C. DATE SIGNED 10/03/12
15C. DATE SIGNED 8/22/12	16B. UNITED STATES OF AMERICA (Signature of Contracting Officer)

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Previous edition unusable

STANDARD FORM 30 (REV. 10-83)
Prescribed by GSA FAR (48 CFR) 53.243

OCT 03 2012

Subsistence
SMSG

DLA TROOP SUPPORT SUBSISTENCE
MANUFACTURER PRICING AGREEMENT
CONTRACTOR PROCEDURES MANUAL

**SUBSISTENCE PRIME
VENDOR PROGRAM**

**MANUFACTURER PRICING AGREEMENT
(MPA) CONTRACTOR PROCEDURES
MANUAL**

SUBSISTENCE NATIONAL ALLOWANCE & PRICING BRANCH

FTGB

March 2012

Purpose

To provide guidance to Subsistence Prime Vendor contractors concerning the WPA price change criteria and procedures

1. Scope:

This document applies to Subsistence Prime Vendor distributor contracts where pricing is defined as: "Contract Unit Price = Product Price + Distribution Price (Normal and/or Premium)"

2. Definitions (NOTE: Individual contract terms may vary with additional product price, distribution price and value of inventory requirements.)

A. Product Price:

"The product price will be derived in one of two manners for this solicitation: 1) through the use of DLA Troop Support's Manufacturers Price Agreements (MPAs); or 2) through the use of commercial pricing. When a DLA Troop Support MPA is available, the MPA price shall be used for the product price. When a DLA Troop Support MPA is not available, the Product Price shall be limited to the original manufacturer's or grower's price for product. The Product Price shall be based on FOB Origin/Point of Manufacture. In addition, the Product Price shall exclude all costs that are required to be covered in the distribution price, including but not limited to, all transportation, broker and dealer costs and fees; and it shall exclude all costs that are required to be covered in the distribution price."

B. Distribution Price:

- 1.) Defined as a firm fixed price and offered as a dollar amount, which represents all elements of the unit price, other than the product price.
- 2.) Includes the PV's projected general and administrative expenses, overhead, profit, packaging/marking/labeling costs, all Non Point of Manufacturer fees (CONUS and OCONUS Broker, Dealer, Subcontractor and Fresh Fruit and Vegetable Consolidation Point fees) including, but not limited to procurement, storage, consolidation, pallets, palletizing and distribution work
- 3.) Shall remain fixed for the base period of the contract, and is subject to any agreed option period adjustments.
- 4.) Excludes DTS Ocean Shipping Costs

C. Value of Inventory:

PRICING (example SPM300-08-R-0078)

Product prices must be reflective of the prime vendor's last receipt price (the price of the stock most recently received into inventory).

However, for FF&V items only, when multiple sources are being utilized and more than one manufacturer's product is receipted prior to a catalog update, the contractor shall establish the product price based on the mix of invoices received past the previous redetermination period. The product price would be derived as follows:

Supplier A - 40% X \$5.70 = \$2.28

Supplier B - 30% X \$5.90 = \$1.77

Supplier C - 30% X \$6.30 = \$1.89

Product Price = \$5.94

3. Responsibility:

DLA Troop Support Subsistence Prime Vendor distributor contractors shall use the MPA prices listed on the monthly DLA Troop Support MPA Excel sheets* as the basis for the product "acquisition" price. The effective date for the MPA prices is as listed in column I "MPA Effective Date". All MPA pricing and price changes are effective the first Monday of any given month.

The DLA Troop Support Subsistence Prime Vendor distributor contractors will be sent two MPA Excel Pricing sheets each month, scheduled seven days in advance of the pricing effective date. One Excel will be the complete listing of all MPA products and prices, and the other will be the price changes for the given month.

*Example copy attached

4. Procedures:

A. Acquisition Pricing:

- 1.) The acquisition price for the MPA products will be as listed in column "G" of the MPA Excel Outturn reports (complete listing & monthly price changes).
- 2.) The MPA acquisition pricing and changes are effective the first Monday of any given month and the effective date of the price or price change is listed in column "I" of the MPA Excel.
- 3.) The negotiated MPA price may either be an FOB Origin or an FOB Destination 'delivered' price. Column "K" of the MPA excels labeled "FOB Origin ?" designates the type pricing, either origin or delivered. Example column "K" lists (Yes), then the price is FOB Origin, and (No) the price is delivered.

B. Contractor Notification of MPA Prices & Price Changes:

- 1.) Notice of the MPA price changes will be electronically from the DLA Troop Support Contracting Officer or contracting staff.
- 1.) The monthly MPA changes Excel and MPA complete listing of MPA prices are scheduled to be released the Subsistence Prime Vendor contractor seven days in advance of the pricing effective date.

C. MPA Excel fields and definitions:

Column A: MPA Vendor Code (MPA Holder's 4 digit MPA/NAPA account number)
Column B: MPA Vendor (MPA Holder's name)
Column C: Mfg SKU (Manufacturer SKU)
Column D: Stock Number (13 digit MPA/NAPA stock number)
Column E: MPA Item name
Column F: Unit of Issue

Column G: MPA price
 Column H: Unit of Measure
 Column I: MPA Effective Date (date price is effective)
 Column J: MPA Expire Date (date price expires)
 Column K: FOB Origin ? (fob origin "yes" or delivered "no")
 Column L: Brand (product brand name)

A	B	C	D	E	F	G	H	I	J	K	L
MPA Vendor Code	MPA Vendor	Mfg SKU	Stock Number	MPA Item Name	Unit Issue	MPA Price	MPA Unit of Meas	MPA Effective Date	MPA Expire Date	FOB Origin?	Brand
0008	CAMPBELLS	00016	89350113094646	SOUP, CANNIED CONDENSED TOMATO 50 OZ CAN	CN	25.45	CS	9/17/09	12/31/99	No	CAMPBELL
0008	CAMPBELLS	00020	89150115901448	JUICE, VEGETABLE, CANNIED SINGLE STRENGTH 5.5 OZ CAN	CN	20.33	CS	9/17/09	12/31/99	No	CAMPBELLS/V-8
0008	CAMPBELLS	00306	89350113098856	SOUP, CND, CREAM OF BROCCOLI, 50 OZ CAN	CN	45.67	CS	9/17/09	12/31/99	No	CAMPBELL/CHEF
0008	CAMPBELLS	00336	89150113099135	JUICE, VEGETABLE, 46 OZ CAN	CN	20.38	CS	9/17/09	12/31/99	No	CAMPBELLS/V-8
0008	CAMPBELLS	00366	89150113097758	JUICE TOMATO, 46 OZ CAN	CN	13.54	CS	9/17/09	12/31/99	No	CAMPBELL
0008	CAMPBELLS	01026	89350113094645	SOUP, CANNIED CONDENSED, VEGETABLE 50 OZ CAN	CN	38.18	CS	9/17/09	12/31/99	No	CAMPBELL
0008	CAMPBELLS	01036	89350113094653	SOUP, CANNIED CONDENSED CREAM OF CHICKEN 50 OZ CAN	CN	34.81	CS	9/17/09	12/31/99	No	CAMPBELL
0008	CAMPBELLS	01116	89350113591444	SOUP, CANNIED, CONDENSED BEEF BARLEY 50 OZ CAN	CN	49.67	CS	9/17/09	12/31/99	No	CAMPBELL
0008	CAMPBELLS	01126	89350113592834	SOUP, CND, CONDENSED, CLAM CHOWDER, MANHATTAN STYLE, 49.5 OZ CAN	CN	45.05	CS	9/17/09	12/31/99	No	CAMPBELL/CHEF
0008	CAMPBELLS	01146	89350113094647	SOUP, CANNIED, CONDENSED MINESTRONE 50 OZ CAN	CN	40.68	CS	9/17/09	12/31/99	No	CAMPBELL
0008	CAMPBELLS	01156	89350113094644	SOUP, CND, CONDENSED VEG, VEGETARIAN STYLE, 50 OZ CAN Soups	CN	41.68	CS	9/17/09	12/31/99	No	CAMPBELL
0008	CAMPBELLS	01166	89350113094652	SOUP, CANNIED, CONDENSED, CREAM OF CELERY 50 OZ CAN	CN	32.07	CS	9/17/09	12/31/99	No	CAMPBELL
0008	CAMPBELLS	01226	89350113094655	SOUP, CANNIED, CONDENSED BEEF NOODLE, 50 OZ CAN	CN	49.67	CS	9/17/09	12/31/99	No	CAMPBELL
0008	CAMPBELLS	01236	89350113094643	Vegetable Beef, Campbell's Condensed 50 Oz. Soups	CN	50.04	CS	9/17/09	12/31/99	No	CAMPBELL
0008	CAMPBELLS	01256	89350113094654	Chicken Noodle, Campbell's Condensed 50 Oz. Soups	CN	30.95	CS	9/17/09	12/31/99	No	CAMPBELL
0008	CAMPBELLS	01266	89350113094640	Cr. of Mushroom, Campbell's Condensed 50 Oz. Soups	CN	34.44	CS	9/17/09	12/31/99	No	CAMPBELL

D. 832 Catalog Update -Modification (version 3.01)

When the production catalog is updated it is mandatory that the MPA Purchase date be entered. The 832 transaction value "518" Voucher date ID of mfg product purchased by the prime vendor requires the "MPA Purchase Date" be entered as YYMMDD.

The MPA Purchase Date is defined as the "date of order confirmation" from the MPA Holder.

832 Catalog (Vendor to DLA Troop Support) –Modification (Version 3.01)

The 832 Catalog uses the standard EDI transaction set for the 832 Price/Sales Catalog (Version 003040). Please note: Elements coded with an "M" are mandatory and are required on all catalog submissions. Elements coded with a "C" are conditional and are required if certain conditions are met (see annotation at the bottom for each specific condition). Elements coded with an "O" are optional and are not required fields.

Segment	Element	Value	Size	M/C/O
ST Transaction Set Header	ST01	"832"		M
	ST02	Transaction Set Control Number		M
BCT Beginning Segment for Price/Sales Catalog	BCT01	"PC" - Price Catalog	2 ID	M
	BCT02	Contract Number	13 AN	M
DTM Date/Time Reference	DTM01	"152" - Effective date of change	3 ID	M
	DTM02	Update-date (YYMMDD)	date	M
	DTM03	Update-time (HHMMSS)	time	M
LIN Item Identification	LIN01	Line number	4 UI	M
	LIN02	"SW" - Stock number	2 ID	M
	LIN03	Stock number	13 AN	M
	LIN04	"VP" - Vendor part	2 ID	M
	LIN05	Part Number	25 AN	M
	LIN06	"ZZ" - Mutually defined to indicate the type of change	2 ID	M
	LIN07	Update-indicator "C" = Change "D" = Delete	1 AN	M
	LIN08	"ZZ" - Mutually defined to indicate economic indicator	2 ID	M
	LIN09	Economic Indicator 0 = Large business 1 = SB (Small business) 2 = SDB (Small disadvantaged business) 3 = WOSB (Women owned small business) 4 = VOSB (Veteran owned small business) 5 = SDVOSB (Service-disabled veteran owned small business) 6 = HZSB (Hub-Zone small business) 7 = Native Indian small business 8 = Native Hawaiian small business	2 AN	M
REF Reference Identification	REF01	"ZZ" - Mutually defined	2 ID	M
	REF02	"SO"	2 AN	M
	REF03	Special Ordering Instructions	80 AN	O
	REF01	"ZZ" - Mutually defined	2 ID	M
	REF02	"FS"	2 AN	M
	REF03	Foreign Source Indicator "Y"=Yes, "N"=No	1 AN	M
	REF01	"ZZ" - Mutually defined	2 ID	M
	REF02	"SK"	2 AN	M
	REF03	Vendor SKU	20 AN	O
	REF01	"ZZ" - Mutually defined	2 ID	M
	REF02	"DU"	2 AN	M
	REF03	DLA Troop Support Unique "Y"=Yes, "N"=No	1 AN	M

Segment	Element	Value	Size	M/C/O
CTB Restrictions/ Conditions	CTB01	n/a		
	CTB02	n/a		
	CTB03	Quantity Qualifier - "57" Minimum Order Quantity	2 ID	O
	CTB04	Quantity	8 Integer	O
PID Product/Item Description	PID01	"F" = Free-form	1 ID	M
	PID02	"GEN" - General Description	3 ID	M
	PID03	n/a		
	PID04	n/a		
	PID05	DLA Troop Support Item-Description	80 AN	M
	PID06	n/a		
	PID07	n/a		
	PID08	DLA Troop Support Standard Acceptance "Y" = Yes, "N" = No	1 ID	M
MEA Measurements	MEA01	"WA" = Waste	2 ID	C*
	MEA02	"T" = Tare Weight (Total weight of all packaging for item)	1 ID	C*
	MEA03	Tare Weight Value	9,2 decimal	C*
	MEA04	Tare Weight Unit of Measure	2 ID	C*
	MEA01	"WA" = Waste	2 ID	C*
	MEA02	"ZAL" = Aluminum (Total weight of aluminum packaging for item)	3 ID	C*
	MEA03	Aluminum Weight Value	9,2 decimal	C*
	MEA04	Aluminum Weight Unit of Measure	2 ID	C*
	MEA01	"WA" = Waste	2 ID	C*
	MEA02	"ZSN" = Tin (Total weight of tin packaging for item)	3 ID	C*
	MEA03	Tin Weight Value	9,2 decimal	C*
	MEA04	Tin Weight Unit of Measure	2 ID	C*
	MEA01	"WA" = Waste	2 ID	C*
	MEA02	"ZFL" = Paper (Total weight of paper and cardboard packaging for item)	3 ID	C*
	MEA03	Paper Weight Value	9,2 decimal	C*
	MEA04	Paper Weight Unit of Measure	2 ID	C*
	MEA01	"WA" = Waste	2 ID	C*
	MEA02	"VIN" = Plastic (Total weight of plastic packaging for item)	3 ID	C*
	MEA03	Plastic Weight Value	9,2 decimal	C*
	MEA04	Plastic Weight Unit of Measure	2 ID	C*
MEA01	"WA" = Waste	2 ID	C*	
MEA02	"ZZZ" = Glass (Total weight of glass packaging for item)	3 ID	C*	
MEA03	Glass Weight Value	9,2 decimal	C*	
MEA04	Glass Weight Unit of Measure	2 ID	C*	

Segment	Element	Value	Size	M/C/O
P04 Item Physical Detail	PO401	Units-per-purchase-pack	4 UI	M
	PO402	Package-size	8 explicit decimal 2 "12345.78"	M
	PO403	Package-unit-of-measure	2 AN	M
	PO404	Packaging-code (Note: must = "AVG" if item is catch weight)	5 AN	M
	PO405	n/a		
	PO406	Gross Weight/Pack	9,2 decimal	M
	PO407	Gross Weight Unit	2 ID	M
	PO408	Gross Volume	9,2 decimal	M
	PO409	Gross Volume Unit	2 ID	M
	ITD Terms of Sale	ITD01	"16" - Prompt Payment Act	2 ID
ITD02		n/a		
ITD03		n/a		
ITD04		n/a		
ITD05		n/a		
ITD06		n/a		
ITD07		n/a		
ITD08		n/a		
ITD09		n/a		
ITD10		n/a		
ITD11		n/a		
ITD12		Brand Name	40 AN	O
LDT Lead Time	LDT01	Lead time code - "AU" = Shelf life (Mutually defined)	2 ID	O
	LDT02	Shelf life (# of months or days)	3 Integer	O
	LDT03	Shelf life Unit - "MO" = Month "DY" = Day	2 ID	O
LDT Lead Time	LDT01	Lead time code - "AF" to indicate lead time from PO date to required delivery date (RDD)	2 ID	O
	LDT02	Required Lead Time in Days	3 Integer	O
	LDT03	"DA" to indicate Calendar days	2 ID	O
DTM Date/Time Reference	DTM01	"518" - Voucher date ID of mfg product purchased by the prime vendor	3 ID	C
	DTM02	MPA Purchase Date (required for OCONUS MPA items)(YYMMDD)	Date	C
SAC Service, Promotion, Allowance or Charge Information	SAC01	"A" = Allowance	1 ID	C**
	SAC02	"C260" - Discount - Incentive (NAPA)	4 ID	C**
	SAC05	NAPA Allowance (\$)	10,2 explicit decimal	C**
	SAC01	"A" = Allowance	1 ID	C**
	SAC02	"C300" - Discount - Special (Food Show)	4 ID	C**
	SAC05	Food Show Allowance (\$)	10,2 explicit decimal	C**
	SAC01	"A" = Allowance	1 ID	C**
	SAC02	"C310" - Discount - (Promotional)	4 ID	C**
	SAC05	Promotional Allowance(\$)	10,2 explicit decimal	C**
	SAC01	"C" = Charge	1 ID	M
	SAC02	"C330" - Distribution fee	4 ID	M
	SAC03	"ZZ" = Mutually defined	2 ID	M
	SAC04	Distribution fee category code	4 AN	M
	SAC05	Distribution fee for Unit of Measure	10,2 explicit decimal	M

Segment	Element	Value	Size	M/C/O
CTP Pricing Information	CTP01	n/a		
	CTP02	"STA" - standard price	3 ID	M
	CTP03	Vendor-price (Price including distribution fee per unit of measure)	10,2 explicit decimal	M
	CTP04	Catch weight multiple Number of units (in LB units) that must be ordered to purchase 1 case of product	6 Integer (entered for catch weight items only) otherwise blank	C**
	CTP05	Unit-of-measure (Note: must be "LB" if item is catch weight)	2 AN	M
	CTP06	"SEL" Price Multiplier Qualifier	3 ID	M
	CTP07	Ratio-numerator	4 UI	M
	CTP08	Ratio-denominator	4 UI	M
CTP Pricing Information	CTP01	n/a		
	CTP02	"PRO" = Producers Price	3 ID	M
	CTP03	Product price (Price excluding distribution fee per unit of measure)	10 explicit decimal 2	M
CTT Transaction Totals	CTT01	Total number of line items	4 UI	M
SE Transaction Set Trailer	SE01	Number of included segments		M
	SE02	Transaction Set Control Number		M

C* = Conditional: Element is required if catalog supports any OCONUS Navy Ship customers.

C** = Conditional: Item is required if allowance applies for this item

C*** = Conditional: Element is required if item is a Catch-weight item.